



SHAHEEN & ASSOCIATES, INC.

CONTACT INFORMATION

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CORPORATE INFO:

DUNS: 943770800
EIN: 133709878
CAGE: 5WLX5

NAICS CODES

541618 Telecom Management Consulting Services
541614 Efficiency Management Consulting Services

PRODUCT SERVICE CODES

D306 IT & Telecom System Analysis
D316 IT & Telecom Network Management
R704 Support Management: Auditing
R707 Support-Management: Contract/Procurement Acquisition Support

WHO WE ARE

Shaheen & Associates, Inc. provides telecom auditing and cost-containment services for enterprise, middle-market, and public sector clients. We've partnered with hundreds of companies, identifying over \$300 million in vendor recoveries and several hundred million dollars of savings. The benefits of network optimization extend beyond financial savings from the increase in operating efficiency, productivity, and an accurate service inventory for budget forecasting. By partnering with Shaheen, you benefit from experienced consultants solely dedicated to saving you money.

WHAT WE DO

Audit & Recovery Services: The backbone of our engagement starts with an inventory of services and an in-depth analysis of tariffs and contract rates aiming to detect billing errors and to generate substantial refunds.

Cost-Saving Solutions: We work to expedite billing solutions while always ensuring savings are achieved not at the expense of lower quality services. Our recommendations allow you to increase productivity and reduce costs.

Network Inventory Validation: The reconciliation of your internal inventories against vendor invoices will create an accurate inventory of services which is crucial to improved cost visibility, decision making, and purchasing power.

Telecom Procurement: Our experience of industry pricing practices enables us to make informed recommendations to optimize your network.

OUR RESULTS

Commonwealth of Massachusetts

Crosby Burns | (617) 626-4594 | crosby.h.burns@MassMail.State.MA.US

Ongoing audit of the 8 Secretariats in the Executive branch. Annual savings exceeds \$6,000,000.

Montgomery County, Maryland

Max Stuckey | (240) 777-2933 | max.stuckey@marylandcountymd.gov

Our audit resulted in bw 7 figures of refunds and medium 6 figures of annual savings

UBS AG

Todd Hall | (219) 682-4118 | todd.hall@ubs.com

Generated high 7 figures of refunds and low 8 figures of annual savings during 2015-2016

WHY NOW

As telecommunication systems advance and integrate new products, companies struggle to maintain high performance while keeping costs low. In addition, vendors have antiquated billing systems, weakened support staffs, employ inefficient pricing models and gimmicks, further complicating telecom spending. Add rapid firm growth, downsizing, increasing or decreasing the number of locations and/or mergers, and one's telecom spending begins to resemble a muddled knot. Every customer's telecommunications situation is different, and we are well prepared to tackle a wide variety of "knots."

At Shaheen & Associates, we've been untying telecommunication knots for 30 years.

WHY US

Shaheen has worked with hundreds of national and middle market clients and has audit experience in all 50 states. It is a seamless transition from one vendor to another, as the billing issues are always similar. Our perfected process works for all clients, big and small, as our primary objectives remain the same: to develop a comprehensive inventory and to use our audit skills to find billing errors, secure refunds, and generate ongoing savings.